



The 13th Air Cargo Handling Logistics Digital Conference, 27 – 28 Sep 2021

The necessity for Change for the Good!

Cargo as a core business, ensuring profitable and relevant services post Covid!

You may think you have heard this before, but this event is different. The industry speaks about collaboration, but the industry has not been able to achieve that.

What should industry associations be doing? Let us make cargo retain its high profile with all stakeholders rightfully achieved during the pandemic.

The past two years have shocked the air logistics supply chain and made the consumer and all stakeholders more aware of its tremendous value to the world's economy and wellbeing.

E-commerce solutions have made tremendous inroads in the consumers buying behaviour, and air logistics stands to benefit even more in years to come. The new buying behaviour for B2B is dramatically affecting traditional air cargo thinking and practises, and this conference is designed to address the issues that are transforming commercial and operational decision making.

Monday 27th September

09.00 **Review of 2020 Conference**
Stan Wraight & Chris Notter

09.30 **State of the global air cargo industry**
Insights from World ACD on the latest demand and supply and operational developments across the sector.

10.30 **Industry collaboration – A help or a hindrance**
Should industry associations continue to focus on representing their members in a silo approach, or is there a better way?
What are associations currently doing to improve the value of air cargo for all stakeholders in the value chain of our industry?

How can associations help the industry meet the new challenges that we now face to be competitive? how can they raise the standard of excellence to be competitive in the new world of ecommerce through collaboration or do we need to adopt individual solutions.

11.30 **Customer focus**

How airlines, airports, GHA and freight forwarders are adapting to meet their customers' changing air cargo needs in a highly volatile and constricted capacity environment. With capacity short, expensive, and difficult to guarantee, forwarders and e-commerce shippers have been expanding their own-controlled air freight networks. What are the implications of these, and other recent changes, operationally and commercially? What more can the sector do to support them, and vice versa? What threats for the future do these trends hold?

12.30

Up in the air

Airlines have been adapting to extraordinary changes in cargo demand and capacity restrictions – for example, including widespread use of 'preighters' and new charter businesses for single freight forwarders. What has worked well, and what lessons have been learned? What happens next, and what do carriers need to do now to remain competitive and prepare their suppliers of services to meet clients rising expectations?

13.30

Airport challenges

Amid massive challenges to their businesses, airports have been adapting to meet extraordinary changes in cargo demand patterns and operational needs and vastly changing expectations of Beneficial Cargo Owners (BCO) including adapting digital solutions, expanding, and building new automated and efficient cargo terminals and supporting airport infrastructure and coordinating all these changes to ensure their cargo communities needs are met and voices are heard. What has worked well and what lessons can be learned?

14.30

SAVE Group S.p.A – small better than large.

when it comes to flexibility in meeting today's demand, how does the airport authority handle it.

15.30

The importance of proper handling airport equipment

Leasing – Owning – Renting – how manufacturers and suppliers are making it easier for handling agents to get the equipment that is required for GHA. Innovation on Ramp (AGV) automated ground vehicles

17.00

Digital and Automation developments to improve efficiency.

How are initiatives such as E-freight, Single Window, ONE Record, and the various cargo community digitalisation projects towards paperless progressing and contributing to lowering costs, impacting environmental sustainability targets, improving data accuracy, speeding up process and improving efficiency? Paperless solutions and data transparency have many benefits in meeting both economic and environmental objectives going forward, what can take this to the next level and what are the hurdles to implementation?

Tuesday 28th September

09.30

Shipper/Vertical Focus: E-commerce

E-commerce is driving changes to air freight demand patterns and operations. What can air freight learn from this new customer vertical as to how the

shippers and importers will direct their business going forward? How different are e-commerce shippers' and e-Retailers needs from other customers and verticals? Are those demands evolving? How is air freight adapting to address these needs? What more needs to happen? Where safety and security are paramount in our industry what needs to change to offer a competitive solution?

11.00 The future of ULDs and specialised packing

- Will specialised packaging and ULDs play a role in how investments should be made within warehouses.
- Where is the ULD market going.
- What do the shippers and airlines want when it comes to ULD containers?

ULD manufacturers are increasingly offering lightweight pallets and containers for consolidated carriage of loose shipments, and technology to trace and monitor the equipment. How are airlines and their customers benefiting from these and other developments in ULD materials and technology? Sophisticated packaging, how will this affect our industry? What are the next steps?

12.30 Sustainability and air freight

Bio Fuel – IATA Target Goal by 2050 to be carbon neutral how are we going to achieve that + IATA

Sustainability within the GHA & Airports– what demands are GHA getting from the airlines and can they be achieved. Also, what are they doing to be more sustainable?

14.00 Handling change – Automation – Digitation - Facilities

As we move from cargo lingering in warehouses waiting for customs clearance and processing to the demand for rapid through put through the warehouse – what changes are happening in automation – digitation and how are airports reacting to the need for changes at airports.

15.30 Innovation in air cargo: What next?

What can the industry do to bring further efficiencies or qualitative change within air cargo? What can we learn from things e-commerce shippers are doing, and logistics automation more widely?

17.00 Round- up of the conference

Stan Wraight + Chris Notter

END OF CONFERENCE